## Report

## **BOS** Department of Business Management

As per Record, The BOS Meetings Was held on 21/06/2018. The Agenda No-01 Was discussed in the Length with the Consent of all Members. the Followings changes Were Made in the Syllabus of UG/PG programme as per Calculation 70% Courses have been changed in the Modification of Syllabus and 30% Course Contents has been modified. These Changes have been done According to AICTE Model Curriculum. Detail Report of Charges are Following.

### Changes in Course / Count ants

#### MBA First Semester

S.no.	Course Code	Title		
1.	BUM- CC-122	Financial system & Financial Market		
2.	BUM- CC-124	Principles of Management & Managerial Skills for Effectiveness		
3.	BUM- CC-125	Business Communication		
4.	BUM- CC-127	Legal and business Environment (Micro and Macro)	-	

#### MBA Second Semester

S.no.	Course Code	Title		
1.	BUM- CC-222	Operations Management		
2.	BUM- CC-223	Marketing Research	(management of the	
3.	BUM- CC-224	Organizational Behavior		
4.	BUM- CC-227	Corporate finance		

#### MBA Third Semester

S.no.	Course Code	Title		
1.	BUM- CC-321	Corporate Strategy		_
2.	BUM- CC-323	Quantitative Techniques	100	
3.	BUM- SE-325A	Digital and Social Media Marketing		
4.	BUM- SE-325B	International Marketing and Service Marketing		
5.	BUM -SE-327A	Human Resource Metrics and Compensation Management	-	_
6.	BUM-SE-327B	Strategic HRM and Performance Management Systems		

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## MBA Fourth Semester

S.no.	.Course Code	Title		
1.	BUM- CC-421	Project Management	•	
2.	BUM- CC-422	Organizational Design	·	
3.	BUM- SE-424A	Retail Management and Product Management		
4.	BUM- SE-424B	International Accounting and Project Planning Analysis Management	- Commonweal of the Commonweal	
5.	BUM -SE-426A	International HRM and Cross Cultural Management		
6.	BUM-SE-426A	Organizational Change and Leadership		_

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## **MBA First Semester**

S.	Course Code	Title	Max. Marks	Credits	Distribution of Credits				
No.					L	T	Р	С	
1.	BUM- CC-121N	Managerial (Micro) Economics	100	4	3	1	0	4	
2.	BUM- CC-122 N	Business Statistics	100	4	3	1	0	4	
3.	BUM- CC-123 N	Indian Financial System and Financial Market	100	4	3	1	0	4	
4.	BUM- CC-124N	Principles of Management and Managerial skills for Effectiveness	100	4	3	1	0	4	
5.	BUM- CC-125N	Business Communication	100	4	3	1	0	4	
6.	BUM- CC-126N	Indian Ethos and Business Ethics	100	4	3	1	0	4	
7.	BUM- CC-127N	Legal and Business Environment (Micro and Macro)	100	4	3	1	0	4	
8.	BUM-CC-128 N	Accounting for Managers	100	4	3	1	0	4	
			800	32	24	8	0	32	

## **MBA Second Semester**

S.	Course Code	Title	Max. Marks	Credits	Distribution of Credits				
No.	Course code				L	T	Р	С	
1.	BUM- CC-2211	Human Resource Management	100	4	3	1	0	4	
2.	BUM- CC-222N	Operations Management	100	4	3		0	4	
3.	BUM- CC-223N	Marketing Research	100	4	3	1	0	4	
4.	BUM- CC-224 N	Organizational Behavior	100	4	3	1	0	4	
5.	BUM- CC-225 N	Marketing Management	100	4	3	11	0	4	
6.	BUM- CC-226 N	Computer Applications for Business	100	4	3	1	0	4	
7.	BUM- CC-227 N	Corporate Finance	100	4	3	1	0	4	
8.	BUM-CC-228 N	Seminar & Term Paper / Project Work	100	4	3_	1	0	4	
1 2			800	32	24	8	0	32	

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# **MBA Third Semester**

S.	Course Code	ourse Code Title	Max.	Credits	Dis	tribut Credi		f
No.	Course code		Marks		L	Т	Р	С
1.	BUM- CC-321 N	Corporate Strategy	100	4	3	1	0	4
2.	BUM-CC-322 N	Entrepreneurship	100	4	3	1	0	4
3.	BUM- CC-323 N	Quantitative Techniques	100	4	3	1	0	4
4.	BUM-CC-324 N '	Seminar & Term Paper / Project Work	100	4	3	1	0	4
		pecialization: eting Management	40.					
5.	BUM- SE -325AN	Digital and Social Media Marketing	100	3	2	1	0	3
6.	BUM- SĔ -325B N	International Marketing and Service marketing	100	3	2	1	0	3
		pecialization: ncial Management						
4.	BUM- SE -326AN	Management of Financial Institutions and Risk Management	100 ,	3	2	1	0	3
5.	BUM- SE -326BN	Security Analysis and Portfolio Management	100	3	2	1	0	3
	-	Specialization: Resource Management				1		
5	BUM- SE -327AN	Human resource metrics & Compensation management	100	3	2	1	0	3
6.	BUM- SE -327BN	Strategic HRM and Performance Management Systems	100	3	2	1	0	3
		-	600	22	16	6	0	22

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# MBA Fourth Semester

		MBA Fourth Comme		2 dite	Distribution Credits				
	Course Code	Title	Max. Marks	Credits	L	T	Р	C 4	70
0.		-1	100	4	3	1	0	-	+
	BUM- CC-421N	Project Management	100	4	3	1	0	4	4
	BUM- CC-422N	Organization Design		4	3	1	0	4	
-		Seminar & Term Paper / Project	100	4	3	1		+	-
	BUM-CC-423 N	Work					1	1	
		Specialization:						+	-
	Mari	keting Management	100	3	3	0	0	3	
	BUM- SE -424AN	Retail Management and product	100			-		+	7
	BUM- SE -42-7	Management B2B Marketing, Sales and	100	3	3	0	0	3	
	BUM- SE -424BN	Distribution Management	100		-	+			
S.	BOIN- OF 1	Specialization:							
	Eir	ancial Management			-	-			
	FIII	International Financial	100	3	3	0	0	3	/
	BUM- SE -425AN	Management and Foreign	100						-
~	BUM- SE -42001	Evolunge Management	-						_
		International Accounting and	100	3	3	3 0	0	) 3	1
_	BUM- SE -425BN	N Projects Planning Analysis	100					-	
5.	BOIN- OF 150	Management							
-		Specialization:		Α	1			+	
	Huma	n Resource Management	100	3	3	3 0	0	)   3	3
	BUM- SE -426A	International HRIVI and Oross	100	3				+	_
4.		Cultural Management	100	3	1	3 0	0	)   ?	3
	BUM- SE -426B	Organizational Change and	100		-			0 1	18
6.		leadership	500	18	1	15 3			

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			Max.	Credits	Distribution of Credits				
S. No.	Course Code	Title	Marks		L	Т	Р	С	
1.	BUM- CC-121	Management Process and Organizational Behaviour	100	4	3	1	0	4	
2.	BUM- CC-122	Statistical Methods for Decision Making	100	4	3	1	0	4	
3.	BUM- CC-123	Environment Management	100	4	3	1	0	4	
4.	BUM- CC-124	Business Ethics & Corporate Governance	100	4	3	1	0	4	
5.	BUM- CC-125	Accounting for Managers	100	4	3	1	0	4	
6.	BUM- CC-126	Computer Applications in Management	100	4	3	1	0	4	
7.	BUM- CC-127	Seminar & Term Paper / Project Work	100	4	3	1	0	4	
		Total	700	28	21	7	0	28	

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# **MBA Second Semester**

2017

S. No.	Course Code	Title	Max. Marks	Credits	Distribution of Credits				
S. NO.					L	T	Р	С	
1.	BUM- CC-221	Human Resource Management	100	4	3	1	0	4	
2.	BUM- CC-222	Financial Management	100	4	3	1	0	4	
3.	BUM- CC-223	Marketing Management	100	4	3	1	0	4	
4.	BUM- CC-224	Management Science	100	4	3	1	0	4	
5.	BUM- CC-225	Managerial Economics	100	4	3	1	0	4	
6.	BUM- CC-226	Research Methodology	100	4	3	1	0	4	
7.	BUM- CC-227	Seminar & Term Paper / Project Work	100	4	3	1	0	4	
	1	Total	700	28	21	7	0	28	

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व्यवसाय **प्रवेह विभाग** डॉ.हरीसिंह गीर विश्वविद्यास्य,समर (म.प्र.) Sugar

#### **MBA** Third Semester

S. No.	Course Code	Title	Max.	Credits	<b>Distribution of Credits</b>				
5. NO.	Course Code	litte	Marks	Credits	L	Т	Р	С	
1.	BUM- CC-321	Business Policy & Strategic Analysis	100	4	3	1	0	4	
2.	BUM-CC/(OE)-322	Entrepreneurship & Small Business Management	100	2	1	1	0	2	
3.	BUM- CC-323	Seminar & Term Paper / Summer Internship	100	4	3	1	0	4	
·		Specialization: keting Management							
4	BUM- SE-324A	Consumer Behaviour and Brand Management	100	3	3	0	0	3	
5	BUM- SE -324B	Advertising and Sales Management	100	3	3	0	0	3	
		Specialization: Incial Management							
6	BUM- SE -325A	Management of Financial Institutions and Risk Management	100	3	3	0	0	3	
7	BUM- SE -325B	Security Analysis and Portfolio Management	100	3	3	0	0	3	
		Specialization: Resource Management							
8	BUM- SE -326A	Legal Framework Governing Human Relation	100	3	3	0	0	3	
9	BUM- SE -326B	Organizational Development and Global Human Resource Management	100	3	3	0	0	3	
	Disa	Specialization: aster Management							
10	BUM- SE -327A	Disaster Preparedness and Decision Making	100	3	3	0	0	3	
11	BUM- SE -327B	Environmental Impact Assessment and Disaster Management	100	3	3	0	0	3	
B		Total	500	16	13	3	0	16	

Note: Paper Code BUM-CC/(OE)-322 Title- Entrepreneurship & Small Business Management will be core course for regular students and open elective for others department.

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S. No.	Course Code	Title	Max.	Credits		istribut Cred		f
3. NO.	Course code	1100	Marks		L	Т	Р	С
1.	BUM- CC-421	E-Marketing	100	4	3	1	0	4
2.	BUM- CC-422	Business Legislation	100	4	3	1	0	4
3.	BUM- CC-423	Seminar & Term Paper/ Industrial Tour	100	4	3	1	0	4
	Ма	Specialization: orketing Management						
4.	BUM- SE-424A	International Marketing	100	3	3	0	0	3
5.	BUM- SE -424B	Retail Management and Services Marketing	100	3	3	0	0	3
	Fil	Specialization: nancial Management						
4.	BUM- SE -425A	International Financial Management and Foreign Exchange Management	100	3	3	0	0	3
5.	BUM- SE -425B	International Accounting and Projects Planning Analysis and Management	100	3	3	0	0	3
	Humai	Specialization: n Resource Management						
4.	BUM- SE -426A	Management of Industrial Relations and Compensation Management	100	3	3	0	0	3
5.	BUM- SE -426B	Counseling for Managers and Management Planning & Development	100	3	3	0	0	3
IC 18	D	Specialization: isaster Management						
5.	BUM- SE -427A	Reconstruction and Rehabilitation	100	3	3	0	0	3
6.	BUM- SE -427B	Agencies in Disaster Management	100	3	3	0	0	3
		Total	500	18	15	3	0	18

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